

THURSDAY 7 JULY: Return of the IPO, Conference agenda

- 09.00 – 09.30** Registration and welcome coffee
- 09.30 – 09.45** Welcome address by **Xavier Rolet**, CEO, London Stock Exchange
- 09.45 – 10.00** Keynote address: **Dmitry Pankin**, Head of the Federal Financial Markets Service
- 10.00 – 10.15** Shaping Russian IPO Market.
Ekaterina Novokreshchenykh, Vice-President, Member of the Executive Board, MICEX Group

10.15 – 11.00 Outlook for Russia & CIS investments

Moderator: **Jon Edwards**, Senior Manager - Russia & CIS, Equity Primary Markets London Stock Exchange

- 10.15** CIS IPOs: Matching supply and demand - why London will continue to succeed.
Clifford Tompsett, Partner, Capital Markets, PwC
- 10.30** Market Update.
Josh Critchley, Head of European ECM and Corporate Broking, Royal Bank of Canada
- 10.45** CIS Primary Equity Market – Performance and Outlook.
Steve Kale, Director, Capital Markets Origination, Citi *sponsored by PwC*

11.00 – 11.45 IPO Planning

Moderator: **Aaron Johnson**, Partner – IPO Leader for CIS, Ernst & Young

- 11.00** Preparing for IPO.
Tim Pinkstone, Director, Transaction Advisory Services, Ernst & Young
Natalia Vasilieva, Director, Transaction Advisory Services, Ernst & Young
- 11.30** Getting Your Company Investor Ready.
Stewart Dickson, Director, Seymour Pierce *sponsored by Ernst & Young*

11.45 – 12.15 *Coffee Break*

12.15 – 13.00 Sector Selection and Investor Demand

Moderator: **Josh Critchley**, Head of European ECM and Corporate Broking, Royal Bank of Canada

Panel discussion on extractive industries.

Panellists: **Boris Eykher**, Asset Manager, Glencore International AG
Jay Hambro, Executive Director and Chairman, IRC Limited

Panel discussion on non-resource sectors to watch.

Panellists: **Charles Whitaker**, Founder partner, Brown & Co;
Rob Newman, Managing Director, King Worldwide

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13.00 – 14.00 *Lunch*

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14.00 – 14.45

Pre-IPO Growth Strategies Panel Discussion

Moderator: **Mikhail Butrin**, Co-head of Global Banking, VTB Capital

Panellists: **Nick Arbuthnott**, Managing Director Corporate EMENA, Ipreo;
Rupert Wood, Head of Sales, Wood & Co

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14.45 – 15.30

Choosing where to incorporate: Cyprus and other jurisdictions

Moderator: **Jon Edwards**, Senior Manager, London Stock Exchange

14.45 Setting up in Cyprus: Group restructuring.
Nicos Kyriakides, Partner, Head of Financial Advisory Services,
Deloitte Limited Cyprus

15.00 Using Jersey holding companies for IPOs.
James Hill, Partner, Mourant Ozannes

15.15 Q & A

sponsored by Mourant Ozannes and Deloitte Limited Cyprus

15.30 – 16.00

Coffee Break

16.00 – 17.00

Risk Factors and Investor Communication

Moderator: **Jon Edwards**, Senior Manager - Russia & CIS, London Stock Exchange

16.00 Investor education on industry and company specifics.
David Simonson, Managing Director, Merlin

16.20 Building Competitive Advantage through Corporate Reporting.
David Christopherson, CEO, Black Sun Plc

16.40 Disclosure of risk factors for CIS investors.
Christopher Mort, Partner, Freshfields Bruckhaus Deringer

sponsored by Merlin PR and Black Sun

17.00 – 18.30

Drinks

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